

Benefits of Using a Recruitment Agency to Hire New Employees

****Client name has been blocked for confidentiality purposes****

Despite the fact that recruitment agencies put about 3 million jobseekers to work every week, why should your company use a New York recruiting agency like **COMPANY A**? After all, you already have an HR department, right? So why put out more money?

Even if you already have an HR department, there are changes happening in the field of human resources all the time, including legal concerns and industry shifts. Skilled recruiting agencies like **COMPANY A** can coach your HR professionals and prepare them for any surprises down the road.

Besides human resources training, check out these reasons why companies in NYC should consider hiring recruiting agencies:

Ultimate Timesaver – Just to hire one employee, HR departments have to draft up job advertisements, place ads, wait for resumes, review resumes, and go through the interview process. At the end, there's no guarantee that companies will find the right employees. By hiring a recruiting agency, all you have to do is tell the agency who you want and they handle the rest.

Industry Experts – Recruiting agencies have one main goal: find the best employees. To do this they hire recruiters who possess intimate industry knowledge. Industry-specific recruiters stay current with how industries are changing. Their extensive knowledge helps them identify ideal candidates.

All-Access to Better Employees – When you post ads, you never know who will reply. Plus, you're limited to only the applicants who see your ads. Recruiting agencies have vast pools of pre-screened candidates. These are workers cherry-picked for their impressive experience and credentials, so you know you'll get the perfect person.

With all these benefits, more and more companies are using recruiting agencies as part of their workforce planning process. There are many recruiting agencies to choose from in NYC, though, so why should you choose **COMPANY A**?

First of all, **COMPANY A** offers variety. We understand that every company has different needs, so we have several HR packages designed to help your company along the way. Whether you need to boost employee morale, improve organizational development, or create more competitive compensation packages, **COMPANY A** has a program for you, and each program has a 90-day guarantee.

Cost is another key factor. As of 2016, **COMPANY A** charged about half the price of our competitors for contingency placement fees.

How can we offer you so much for so little? It all comes down to the four corners of our business model:

- **People-Focused Databases**
We believe in having databases of employees, not databases of resumes. Our records include information about our employees' interests, preferred work environments, and individual goals.
- **Diverse Workforce**
We personally cultivate and place both active and passive jobseekers. While active jobseekers have a lot of ambition, we know that many employers prefer passive jobseekers who possess current industry experience. We maintain a diverse workforce to meet the needs of our clients.
- **Seasoned Recruiters**
All our recruiters have years of industry experience. They know which ingredients make the best job candidates
- **Supreme Matchmakers**
To make the best relationships, we make sure that each employee's personality matches the corporate culture of your organization.

Some people say you get what you pay for, and that cheap HR consulting services lead to poor employees.

We disagree completely.

We charge less, because we have nothing to hide. We stand behind our services and we want to show you what a difference *COMPANY A* can make for your business.

Go ahead and give us a call or visit our website. We do have the lowest prices in New York, after all, so what do you have to lose?